

**FACP Survey Report**

Survey: **Thursday Survey - 1/9/14**

Total Responses: **43**

**Does your chamber have staff that is focused entirely on member retention?**

Answer	Votes	%	Graph
Yes	10	23.2%	
No, the same staff handles retention and recruitment	28	65.1%	
We do not have who are focused entirely on membership recruitment and/or retention	4	9.3%	
No Response	1	2.3%	

**Is commission paid on membership renewals?**

Answer	Votes	%	Graph
Yes	20	46.5%	
No	23	53.4%	

**If commissions are paid on renewals, how many years are they paid?**

Answer	Votes	%	Graph
One year	3	6.9%	
Two years	6	13.9%	
Three years	5	11.6%	
Indefinitely	7	16.2%	
No Response	22	51.1%	

**Does any member on your staff who recruits a new member receive commission for the initial membership sale?**

Answer	Votes	%	Graph
Yes, anyone who recruits a new member is paid commission	9	20.9%	
No, commission is paid only to those whose focus is member recruitment	24	55.8%	
No, no one receives commission for new member sales	8	18.6%	
No Response	2	4.6%	