



Another Annual Conference "In The Books!"



Despite the unwelcomed visit from Hurricane Irma to our great state in September, chamber professionals from across Florida were able to come together and enjoy the Annual Conference in Atlantic Beach during the rescheduled dates of November 14-16.

As always, thank you to our sponsors who make it all possible -- **The Florida Chamber, WebLink (now MemberClicks), Constant Contact, Visit Florida, Citslinc, Cowart Awards, EventBank, One Ocean Resort, JAX Chamber, Greater Tampa Chamber and Florida Trend**

A special thank you also to our Luncheon Host -- **Visit Jacksonville** -- and to our Exhibitors -- **ChamberMaster, Collette Travel, Connectik, CrossPointe Interactive, Heron Publishing, Indus Travel, Simple Custom Sites and Target Marketing.**

See pages 4-7 for event photos!

It's Time to Submit Your Nominations...



Tamara Fleischhaker, Ocala/Marion County Chamber Economic Partnership, (left) is shown accepting the 2016 **Professional of the Year Award** from Awards Chair, Kelly Flannery, at the 2017 Spring Conference in Crystal River.

2017 Professional of the Year Award Applications Due February 26!

Attention Chamber Presidents/CEOs/ Executive Directors:

It's time to recognize your top-performing staff member by nominating him/her for the **2017 Professional of the Year Award**. Can't decide on just one employee? Nominate more than one and let our judges decide!

The award will be presented at the 2018 Spring Conference in May.

This year's winner will join the ranks of prior winners, including **Jacki Dezelski** of the Manatee Chamber of Commerce and **Krista Carter, IOM**, of the West Orange Chamber of Commerce.

Download the Application



2018 Spring Conference Date Is Set!

May 3-4, 2018

Watch for Details!

Regional Meetings Underway -- Catch One Near You!

Simply click on a meeting to register

West Central Regional Meeting

Date: 1/12/2018

Time: 9:00 AM TO 12:00 PM

Greater Tampa Chamber of Commerce
One Tampa City Center, Suite 201
201 North Franklin Street
Tampa, FL 33601
(813) 228-7777

Northeast Regional Meeting

Date: 1/22/2018

Time: 2:30 PM TO 4:00 PM

Clay County Chamber of Commerce
1845 Town Center Blvd. Bldg. 400
Ste. 410
Fleming Island, FL 32003
(904) 264-2651

East Central Regional Meeting

Date: 2/9/2018

Time: 8:30 AM TO 11:30 AM

Port Orange-South Daytona Chamber of Commerce
3431 Ridgewood Avenue
Port Orange, FL 32129
(386) 761-1601

Central Regional Meeting

Date: TBD

Southwest Regional Meeting

Date: TBD



The "What Keeps You Up At Night" discussion is always a hit at the Southeast Regional meeting. Members discussed topics ranging from charging for ribbon cuttings to the President/CEO having voting rights on the Executive Committee during the session at the group's Meeting on November 30 at The Boca Chamber.



The members of the Northwest Region met on December 4 at the Bay County Chamber. On behalf of the NW Florida Chamber Execs, the chambers recognized Doris Mink on her 46-year career and retirement from Gulf Power and thanked her for her many years of support for their local chambers and FACP. They presented Doris with an \$850 Southwest Airlines gift card as a token of their appreciation. We join them in celebrating Doris and we wish her a long and happy retirement!



**2017-2018
Regional Chairs**

Central: John Newstreet, Kissimmee/Osceola Chamber

East Central: Debbie Connors, Port Orange-South Daytona Chamber

Northeast: Tresa Calfee, Clay Co. Chamber

Northwest: Ted Everett, Washington Co. Chamber

Southeast: Troy McLellan, Boca Chamber

Southwest: Donna German, Cape Coral Chamber

West Central: Kelly Flannery, South Tampa Chamber

Do You.... Have Questions of Your Peers? Want Input on a Potential Program? Need Data for Your Board?

If you answered "Yes" to any of those questions, let us help!

As an FACP member, every Thursday morning brings you another opportunity to share (and later gather) feedback on topics relating to chamber management and operations. Your ideas and suggestions for survey topics are welcome (and needed!).

If you have a question or need information, chances are, one of your peers has the same question and would also benefit from the survey responses. Please [click here](#) to submit suggestions.

Recent Thursday Survey topics include:

- Fees for Ribbon Cuttings
- Chamber Apps
- Dues Percentage of Total Budget
- Cancellation Policy
- Pet-Related Events
- Retired Professional Groups
- Information Sent with Renewal Invoices
- Hurricane Irma Impacts
- Reserve Accounts
- Leadership Alumni Continuing Education Program
- National/State Chain Store Memberships

[Click here](#) to view the results of these and other survey topics.



**Is YOUR
Chamber
Hiring?**



Don't forget to post your available positions on the FACP website. The job posting service is free to FACP member chambers and the applications from potential employees are sent directly to your chamber and are confidential and seen only by your chamber.

[Post a Job](#)



Lake Nona Chamber of Commerce
Don Long
321-320-9819
ceo@lakenonacc.org

...And The Winners Are...



Congratulations to the **Kissimmee-Osceola Chamber** (left) and to the **Upper Tampa Bay Chamber** (right) for being named as the Chambers of the Year in the \$500,000 to Under \$1 Million Category and the Under \$500,000 Category, respectively. Hats off to **Bob Rohrlack**, President/CEO of the Greater Tampa Chamber, for being named as the Executive of the Year.



Recognized as a Certified Plus Chamber this year were the **Lakeland, Winter Haven, Daytona Regional and South Tampa** Chambers. (Not pictured were Putnam County and Gainesville Area).

Congratulations to **Corydon "Cory" Skeates** for receiving his Florida Certified Chamber Professional (FCCP) designation.



Taking home Communications Awards this year were the **Winter Park Chamber** (left), the **Bay County Chamber**, who won in 3 categories, and the **South Tampa Chamber** (right).



Earning Service Awards were
Debbie Kirkland, 5 Years
Cory Skeates, 10 Years
Tracy Wilson, 10 Years
Nancy Keefer, 30 Years (far right)
Carol Roberts, 40 Years

...Congratulations!

Nancy Keefer Passed the Gavel

Thank you to **Nancy Keefer**, President & CEO of the Daytona Regional Chamber, for serving as the 2016-2017 Chairman of the Board and congratulations to **Debbie Cotton**, who is serving as the 2017-2018 Chairman of the Board.

These ladies both make Volusia County (and FACP!) proud!

Also serving on the 2017-2018 Board are **Dawn Adams, Elizabeth Spies, Troy McLellan, Donna Germain, Ted Everett, Tresa Calfee, John Newstreet, Debbie Connors, Kelly Flannery, Skip Alford, Hope Allen, Cindy Brief, Krista Carter, Michael Dalby, Susan Davenport, Colleen DePasquale, Robert Goltz, Megan Harrison, John Lai, Brittany Lamont, Dan Lindblade, Beth Mitchell, Cory Skeates, Mark Wilson, Tracy Wilson and Katie Worthington.**



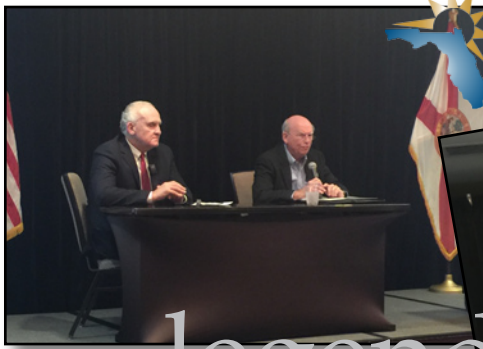
Retiring ACCE President **Mick Fleming** received a standing ovation from the crowd upon receiving the Frank Ryll Pillar Award. This moment was made even more special with Mick sharing how Frank Ryll was the Chairman of ACCE when Mick was hired and what an honor it was for him to receive an award that was named after Frank. **#DefinitelyAPillarMoment**



The feedback we received from our attendees this year confirmed that we had a roster of top-notch speakers who spoke on topics that were relevant. Thank you, again, to all of our speakers for sharing their time and talents with us: **Brenna Dacks, Bruce Hardy, Claudia Virga, DJ Muller, Matthew Montoya, Dorothy Harden, Eric Schmidt, Jim Mathis, Pamela Starr, Bruce Serbin, Moore Hallmark, Bob Rohrlack, Darnell Smith, Carlton Robinson, Mick Fleming, Frank Ryll**, and last, but certainly not least, **Vera Jones**. We have heard from numerous individuals about how Vera's message about "*Play Through the Foul - Winning Life Balance Strategies only a Turtle Could Teach*" has impacted them. She, too, received a standing ovation from the crowd.

 **FACP** is..

legends



champions



friends





winners



achievers



professionals





Bay County
Bonita Springs
Charlotte County
Daytona Regional
Indian River
Lakeland
Manatee
Melbourne Regional
Miramar-Pembroke Pines

Ocala-Marion
Pensacola
Putnam County
Seminole County
South Tampa
Greater Tampa
Wesley Chapel
Winter Haven



Flagler County
Gainesville Area
Hispanic/Metro Orlando
Sarasota
Sebastian River
South Lake
West Orange



Shane Moody, CCE, FCCP, Destin Area
Troy McLellan, CCE, FCCP, Boca
Hope Allen, FCCP, Wesley Chapel
Skip Alford, IOM, FCCP, Panama City Beach
Cindy Brief, IOM, FCCP, Coral Springs

Nancy Keefer, IOM, CCE, FCCP, Daytona
Bob Rohrlack, IOM, CCE, FCCP, Tampa
Robin Sollie, IOM, FCCP, Tampa Bay Beaches
Robert Goltz, IOM, FCCP, Miramar/Pembroke Pines
Corydon G. Skeates, FCCP, Lakeland

Annual Conference Silent Auction Raises \$1,640 to Fund Future 1st Time Attendee Scholarships!

Thank you to the following members for donating items to the Silent Auction.

We and the bidders who won the bids thank you!

The Destin Chamber

The Greater Tampa Chamber

Strategic Solutions for Growth - Shari Pash

The Washington County Chamber

The West Orange Chamber

The Clay County Chamber



**Thank You to our Members
and to their Members
for Donating Items !**

**THANKS TO OUR
GENEROUS
FACP
SPONSORS,
EVERYONE CAN...**



FACP



Thank You
For Your Continued Support
of our Mission to
Enhance Excellence in Chamber Management!